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2021 10 12

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2018-2020 2021 6

261,951.38 230,659.95 308,333.12 435,421.52

294,694.40 354,694.19 259,681.75

428,068.26 110,735.96 160,304.69

267,333.25 452,303.60 2018-2020 2021 1-6

27,439.48 27,197.31 27,875.45

34,259.04

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	2021-06-30	2020-12-31	2019-12-31	2018-12-31
	46.09	27.79	24.85	31.21
	398,183.97	254,780.81	190,627.48	211,581.31
	37,191.46	53,524.52	40,007.62	50,338.86
	435,421.52	308,333.12	230,659.95	261,951.38

	2021-06-30	2020-12-31	2019-12-31	2018-12-31
	37,036.16	47,319.31	39,942.49	50,277.28
	35,281.41	45,108.83	31,726.44	43,612.33
	875.72	1,207.43	1,912.94	2,129.28
	757.86	709.82	1,872.79	2,209.11
	121.17	293.23	4,430.32	2,326.55
	396.19	4,693.45	692.46	619.54
-	396.19	4,693.45	349.43	-
-	-	-	343.03	619.54
	37,432.34	52,012.76	40,634.95	50,896.81

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2021 6 30		
	17	90,075.09

	8	4,754.91
	4	4,445.59
	4	3,947.62
	1	3,384.28
	5	2,739.73
	17	2,521.65
	3	1,512.70
	3	1,078.53
	12	904.43
	4	664.36
	4	563.45
		404,368.25
2020 12 31		
	32	89,918.32
	21	69,617.98
	24	37,956.21
	17	24,178.93
	12	21,411.18
	35	13,788.11
	7	7,477.86
	6	7,188.55
	3	4,551.39
	15	4,410.11
	9	4,374.95
	12	4,008.30
	4	3,929.09
	4	2,857.98
	2	2,262.96
	3	1,624.29
	3	1,448.28
	3	1,077.61
	2	783.03
	2	613.92
	2	608.54
		304,087.60
2019 12 31		
	34	58,897.00
	15	47,679.66
	19	29,865.24
	21	19,339.47
	36	15,751.95
	6	7,706.10
	33	6,020.82
	3	5,394.44
	12	5,155.60
	11	5,030.59

	8	4,821.40
	3	4,276.77
	4	3,332.99
	5	2,634.41
	6	2,486.58
	12	2,108.17
	5	1,733.24
	13	1,090.16
	3	1,071.44
	2	516.78
	4	513.12
		225,425.94
2018 12 31		
	30	60,976.45
	17	52,176.15
	22	46,411.34
	33	19,203.30
	23	18,314.71
	16	14,574.53
	35	9,333.86
	12	8,451.00

2021 LCD

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LCD

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3 LCD

2021 2 1 0 LCD

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LCD

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2021 LCD

15.35

4,000 LCD 21.87

5,000

35 15

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		2021 6 30				2020 12 31			
		16,589.18	137,612.94	94,963.40	232,576.34	27,791.56	128,626.00	113,525.69	242,151.69
		23,401.79	42,158.75	1,125.79	43,284.54	37,937.12	66,520.02	4,836.14	71,356.16
		303,013.99	82,354.60	105,640.19	187,994.79	241,190.21	82,325.97		

		12.39%	28.80%	19.31%	28.33%	12.74%	43.88%	19.46%	37.20%
	A	5.05%	10.51%	5.62%	6.90%	9.04%	-	24.72%	9.77%
		14.17%	14.87%	16.34%	17.29%	8.30%	22.67%	13.36%	21.61%
		11.83%	29.52%	12.56%	22.79%	9.22%	25.43%	11.17%	26.01%

2018 2019 2020 2021 6

11.17% 9.22% 12.56% 11.83%

2021

8

2021 9.5 2020

45.91 2020 16.72

2020 11.40 2021

16.65 2020 8.74

2021 6

LCD 30

LCD

2

- 2021 6 200 -400

12

	2021 6 30	2020 12 31	2019 12 31	2018 12 31

2 LCD

2018 -2020

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5 2018 -2020

6

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2021

（此页无正文，为中天国富证券有限公司关于《<关于请做好宁波杉杉股份有限公司非公开发行股票发审委会议准备工作的函>的回复》之签章页）

保荐代表人（签名）：

韩丹枫　　李　源

中天国富证券有限公司

发行人保荐机构（主承销商）董事长声明

本人已认真阅读宁波杉杉股份有限公司本次告知函回复报告的全部内容，了解报告涉及问题的核查过程、本公司的内核和风险控制流程，确认本公司按照勤勉尽责原则履行核查程序，告知函回复报告不存在虚假记载、误导性陈述或者重大遗漏。

[redacted]

[redacted]国富证券有限公司